



INNOVATIVE FOOD SOLUTIONS.

Where Culinary Art Meets Food Science

PRODUCT PORTFOLIO



Real Fresh® Chocolate Pudding

Muy Fresco® Mild Cheddar Cheese Sauce



Muy Fresco® Guacamole-Style Dip



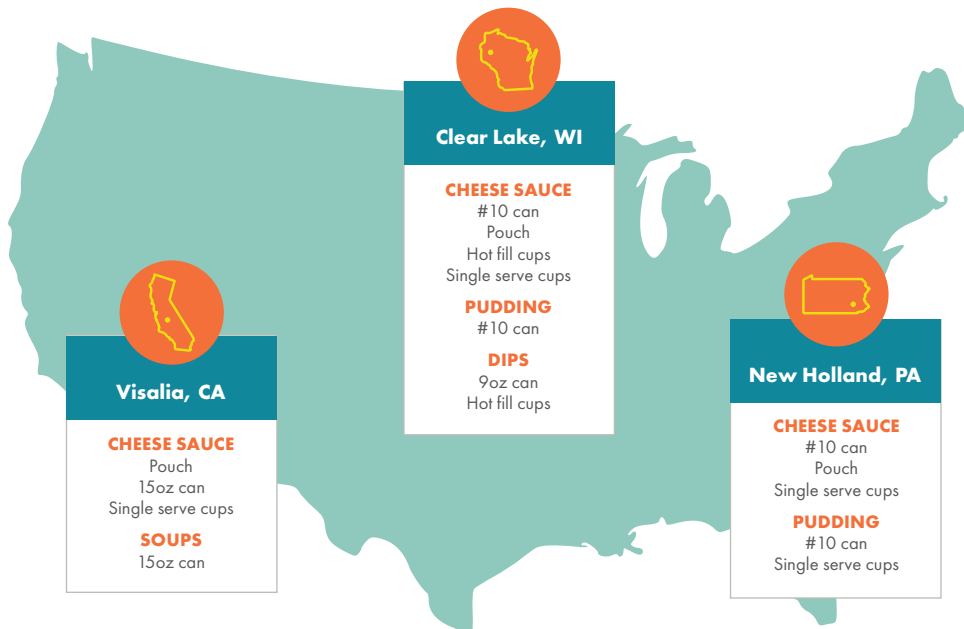
Leaders in Low-Acid Aseptic Technology



Parent Company

Subsidiary of AFP–Ingredient Division

AFP PLANT LOCATIONS



Largest & most efficient US low-acid aseptic manufacturer

Headquartered in New Holland, PA

Our Scientific Process Yields Delicious Results

Sterilization of the dairy-based products and their packaging occurs in a commercially sterile environment.

ASEPTIC BENEFITS



No preservatives



Shelf stable

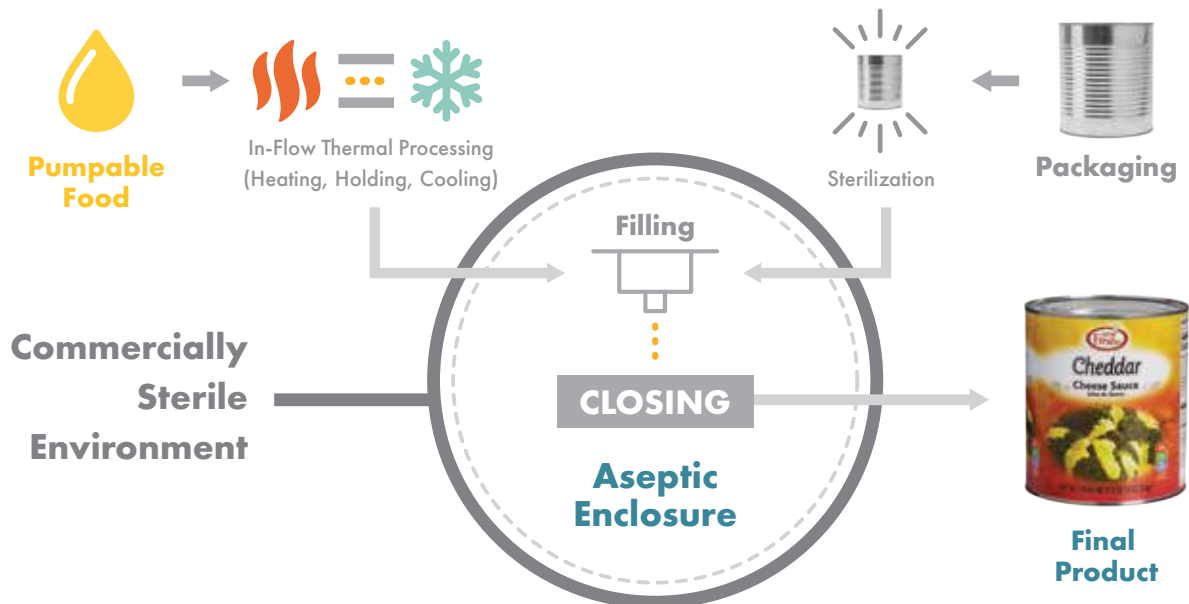


Long shelf life



Best preserves freshness & flavor

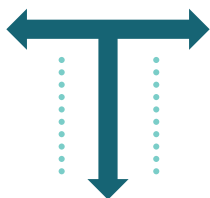
ASEPTIC PROCESS



Why Partner with Us?



**EXPERTS IN
CHEESE (SAUCE)
SOLUTIONS**



**BROAD
PORTFOLIO
OPTIONS**



**DIVERSE
RESEARCH
PLATFORMS**



**TRUSTED
PARTNER**

Key Channels



Foodservice



**Retail/
Private Label**



Co-Pack



Ingredients



International

Table of Contents

	Cheese Sauces 5-6		Dips & Spreads 9
	Dispensing Equipment 7		Culinary Sauces & Soups 10
	Plant-Based Cheese Sauces 8		Puddings 11
			Ingredients 12





Cheese Sauces

Easily elevate dishes across your menu with ready-to-serve cheese sauce, whether drizzled over appetizers, on the side for dipping or in recipes as an ingredient. Our range of packaging solutions ensures that you'll find the perfect fit for your operation.

- Shelf stable (12-24 months)
- No preservatives
- Ready to use

ADD FLAVOR, BOOST PROFITS

MENU ITEM	UPCHARGE WITH CHEESE SAUCE
Bread Appetizer	33.3%
Fries Appetizer	28.7%
Chicken Dish	26.4%
Burger Entree	23.5%
Pasta/Noodles Entree	22.7%

INNOVATION OPPORTUNITY

Cheese sauce with desserts has grown

7%

over the past year¹

Cheesy is the flavor consumers crave most, with

60%

of consumers reporting often craving cheesy foods¹



Loaded Pizza Breadsticks

QUICK
SERVE
SUCCESS

Tips & Tricks

VISIT OUR VIDEO COLLECTION at afplc.com/business-solutions to learn how to maximize flavor and sales across your menu.

Cheesesteak Fries



Fiery Hot Jalapeño Burger



PACKAGING OPTIONS

- 106oz #10 can
- 15oz can
- 3.5oz cup 4 pack
- 3-5oz cup
- 8-15oz cup
- 60-140oz without fitment
- 110, 140oz with fitment

DELICIOUS VARIETIES

- Cheddar
- Plant-Based Cheddar-Style 
- Cheddar (Reduced Sodium)
- Mild Cheddar
- Aged Cheddar
- Aged Sharp Cheddar
- Sharp Cheddar
- Cheesy Enchilada*
- Cheesy Black Bean*
- Chipotle*
- Nacho
- Plant-Based Nacho-Style 
- Nacho (Reduced Sodium)
- Jalapeño
- Premium Jalapeño
- Alfredo
- Monterey Jack
- Queso Blanco
- Chili

*Technomic Flavor Consumer Trend Report, 2023





Dispensing Equipment

Keep the flavor flowing when you find the best dispensing system for your operation, like the Sierra™ Dispenser, a low-maintenance and hygienic system featuring a peristaltic pump and heating element that delivers portion control and consistency.

BENEFITS

- Safe, efficient, consistent dispensing
- Pre-warmed cheese sauce
- Exact portion control
- Low maintenance

PACKAGING OPTIONS

- 110oz pouch
- 140oz pouch



DELICIOUS VARIETIES

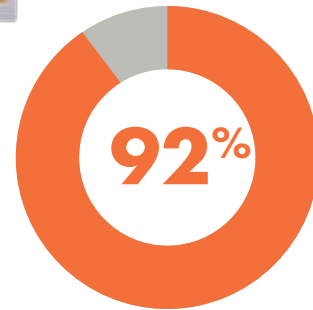
- Cheddar
- Jalapeño
- Nacho
- Chili



Dimensions

26" H x 10" W x 16" D
(66.04 cm x 25.4 cm x 40.64 cm)

For step-by-step instructions for easy setup and smooth operation, visit afpllc.com/dispenser-video



product utilization is **10% BETTER** than the leading gravity-fed dispenser¹



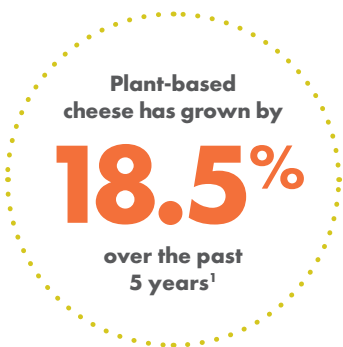
¹Internally Tested and Verified



Plant-Based Cheese Sauces

Plant-Based Cheese Sauce delivers the texture and flavor guests love in a traditional cheese sauce, so they won't know it's made from plants.

- Nut-free
- Shelf stable (12-24 months)
- Delicious cheese-like texture and flavor



PLANT-BASED IS THE 3RD-MOST-COMMON HEALTHY CLAIM

16.8% of menu items with healthy claims are plant-based¹

CONSUMERS REPORT BEING MOST INTERESTED IN VEGETARIAN/VEGAN DISHES WITH MEXICAN ORIGINS²

Poutine-Style Truffle Fries



Rainbow Mac & Cheese



PACKAGING OPTIONS

- 60oz pouch

DELICIOUS VARIETIES

- Cheddar-Style
- Nacho-Style

¹Technomic Ignite Menu national food trends, Q2 2023 to Q2 2024

²Technomic 2023 Center of Plate: Vegetarian & Alternative Proteins Consumer Trend Report





Dips & Spreads

Discover crave-worthy complements to your dishes with dips and spreads that are available in aseptic and hot fill packaging.

- Shelf stable (12-24 months)
- Longer shelf life
- Ready to use; pre-portioned options

DIPS ADD UP TO PROFITS
 Guests who order dip appetizers spend **25%** more than average¹



Everything Hash Toast

Aseptic

DELICIOUS VARIETIES

- Mild Cheddar
- Sharp Cheddar
- Jalapeño
- Nacho
- French Onion
- Guacamole-Style
- Mediterranean Hummus
- Southwest Black Bean

PACKAGING OPTIONS

- 8.5-9oz can
- 15oz cup

Single Serve/Hot Fill

DELICIOUS VARIETIES

- Cheddar
- Salsa con Queso/Nacho
- Creamy Onion
- Salsa
- Guacamole-Style

PACKAGING OPTIONS

- 3.7-3.8oz cup

SHELF STABLE DIPS ARE IN DEMAND

Cheese Flavored Dips is up +4.6% in dollars vs YAGO²

4.6%

The most popular dip is guacamole, with around 20% of appetizer dip consumers ordering guacamole³

¹Technomic Ignite Consumer brand ratings data, Q3 2023 - Q2 2024

²IRI ending 9.8.24

³Technomic Ignite Consumer brand ratings data, Q3 2023 - Q2 2024





Culinary Sauces

Add a new twist to your menu with our versatile culinary sauces. Each flavor can be used as an easily customizable base for all kinds of dishes, so you can delight customers with a signature sauce.



Buffalo Mac n' Cheese

Chicken Alfredo Flatbread



85%

of operators agree that sauces, condiments and dressings are an easy way to add a new twist to existing menu items²

81%

of operators say that easy-to-use sauces, condiments and dressings are essential to their business²

PACKAGING OPTIONS

- 15oz cup

DELICIOUS VARIETIES

- Slow-Roasted Beef Gravy
- Tangy Buffalo-Style
- Parmesan Garlic Cream



Soups

We offer world-famous, all-natural, California-style split pea soups in convenient, retail-friendly formats. Each flavor is extra thick, rich and creamy with a special blend of herbs and spices.

TASTE TESTERS

52%

of US consumers like to try new flavors from time to time while 12% actively seek out new flavors¹

PACKAGING OPTIONS

- 15oz can

DELICIOUS VARIETIES

- Split Pea
- Split Pea with Bacon

51% OF GEN Z CONSUMERS AND 52% OF MILLENNIAL CONSUMERS are more interested in trying new flavors than they were a year ago

¹ Global Consumer Trends - Flavor Trends by Generation - Q1 2024

² Technomic Flavor Consumer Trend Report, 2023





Puddings

From grab-and-go snacks to creative breakfasts and sweet treats, pudding is an easy, irresistible addition to any menu. Choose from a wide range of delicious flavors, including plant-based options.

- Shelf stable (12-24 months)
- Longer shelf life
- Milk-first options



GUESTS WHO ORDER PUDDING SPEND OVER **50%** more than average¹

Pudding Drives Visit Satisfaction:

Restaurant guests that order pudding are **23% more likely to report high visit satisfaction**¹

PUDDINGS HAVE GROWN

+5.6% in dollars vs 5 YAGO²



Stuffed Pancakes with Real Fresh® Chocolate and Vanilla Pudding



PACKAGING OPTIONS

- 106oz #10 can
- 3.5oz cup 4 pack



DELICIOUS VARIETIES*

- Chocolate
- Milk Chocolate
- Chocolate Fudge
- Vanilla
- Butterscotch
- Banana
- Lemon
- Tapioca
- Rice
- Chocolate Almond 
- Vanilla Oat 

*Please reference page 13 for packaging options available for each flavor

¹ Technomic Ignite Consumer brand ratings data, Q3 2023 - Q2 2024

² IRI ending 12.31.23



Discover the flavor and profit-maximizing power of using True Dairy[®] Specialty Ingredients. Our proprietary process uses enzymes and fermentation technology for flavor-rich concentrated ingredients for various applications.

PACKAGING OPTIONS

- 40lb pail
- 40lb bag

OUR PROCESS FOR DIALING IN TRUE DAIRY FLAVORS



true inspiration.

Use our products to make a variety of creations.



BEVERAGES



CONFECTIONS



DIPS & SPREADS



GLOBAL SIMMER SAUCES



ICE CREAM & DESSERT SAUCES



PASTA SAUCES



PROCESSED CHEESES



SALAD DRESSINGS



SOUPS



STOCK ITEMS

PRICING TIER	VARIETIES	UNIT SIZE	CASE COUNT	FORMULA CODE	LABEL	SAP CODE
#10 CHEESE CAN						
VALUE	Cheddar	106oz/3kg	6 pack	B2	Muy Fresco	31809
VALUE	Cheddar (Export)	106oz/3kg	6 pack	CE	Muy Fresco	303918
VALUE	Aged Cheddar (Export)	106oz/3kg	6 pack	CT	Muy Fresco Arabic	34235
VALUE	Mild Cheddar	106oz/3kg	6 pack	CT	Real Fresh	34823
VALUE	Cheddar (Reduced Sodium)	106oz/3kg	6 pack	BD	Muy Fresco	34845
VALUE	Jalapeño	106oz/3kg	6 pack	E4	Muy Fresco	31014
VALUE	Jalapeño	106oz/3kg	6 pack	E3	BRITE	302858
VALUE	Nacho	106oz/3kg	6 pack	E5	Muy Fresco	31979
VALUE	Nacho (Reduced Sodium)	106oz/3kg	6 pack	DJ	Muy Fresco	34846
PREMIUM	Cheddar	106oz/3kg	6 pack	A6	Real Fresh	31993
PREMIUM	Aged Cheddar	106oz/3kg	6 pack	A4	Muy Fresco	34219
PREMIUM	Jalapeño	106oz/3kg	6 pack	EQ	Real Fresh	31994
PREMIUM PLUS	Cheddar	106oz/3kg	6 pack	AF	BRITE	300244
PREMIUM PLUS	Aged Sharp Cheddar	106oz/3kg	6 pack	AN	BRITE	302797
PREMIUM PLUS	Sharp Cheddar	106oz/3kg	6 pack	D7	Real Fresh	32069
PREMIUM PLUS	Nacho	106oz/3kg	6 pack	D5	Muy Fresco	35090
PREMIUM PLUS	Alfredo	106oz/3kg	6 pack	TF	Muy Fresco	36542
PREMIUM PLUS	Monterey Jack	106oz/3kg	6 pack	AE	Muy Fresco	34572
PREMIUM PLUS	Queso Blanco	106oz/3kg	6 pack	B6	Muy Fresco	33421
FITMENT POUCH						
PREMIUM	Cheddar	140oz/4kg	4 pack	B2	Muy Fresco	34573
PREMIUM	Cheddar	110oz/3.1kg	4 pack	A4	Muy Fresco	31274
PREMIUM	Jalapeño	110oz/3.1kg	4 pack	E1	Muy Fresco	31104
PREMIUM	Cheddar (Export)	140oz/4kg	4 pack	CE	Muy Fresco	37780
PREMIUM	Jalapeño	140oz/4kg	4 pack	E1	Muy Fresco	34769
PREMIUM PLUS	Chili	110oz/3.1kg	4 pack	HG	AFP	30962
15OZ CHEESE CAN						
VALUE	Cheddar	15oz/425g	12 pack	B2	BRITE	303052
VALUE	Cheddar (Export)	15oz/425g	12 pack	E5	Muy Fresco	33879
VALUE	Nacho	15oz/425g	12 pack	CT	Muy Fresco Arabic	38239
VALUE	Nacho (Export)	15oz/425g	12 pack	E5	Muy Fresco	33879
VALUE	Nacho	15oz/425g	12 pack	E4	BRITE	303051
PREMIUM	Jalapeño	15oz/425g	12 pack	EQ	BRITE	301226

PRICING TIER	VARIETIES	UNIT SIZE	CASE COUNT	FORMULA CODE	LABEL	SAP CODE
#10 PUDDING CAN						
VALUE	Chocolate	112oz/3.1kg	6 pack	1T	Real Fresh	30378
VALUE	Milk Chocolate	112oz/3.1kg	6 pack	4N	BRITE	302947
VALUE	Vanilla	112oz/3.1kg	6 pack	2G	Real Fresh	30380
VALUE	Banana	112oz/3.1kg	6 pack	5G	Real Fresh	30383
VALUE	Butterscotch	112oz/3.1kg	6 pack	7G	Real Fresh	30386
PREMIUM	Chocolate	112oz/3.1kg	6 pack	1W	Café Classics	31854
PREMIUM	Vanilla	112oz/3.1kg	6 pack	2W	Café Classics	31853
PREMIUM	Banana	112oz/3.1kg	6 pack	5D	Café Classics	31855
PREMIUM	Lemon	112oz/3.1kg	6 pack	6F	Café Classics	30384
PREMIUM	Tapioca	108oz/3kg	6 pack	3G	Café Classics	36277
PREMIUM	Rice	108oz/3kg	6 pack	4C	Café Classics	32010
HASSIA CUP PUDDING						
PREMIUM	Chocolate	3.5oz/99g	12/4 pack	1Y	Real Fresh	30889
PREMIUM	Chocolate Fudge	3.5oz/99g	12/4 pack	1V	Real Fresh	30890
PREMIUM	Vanilla	3.5oz/99g	12/4 pack	2Y	Real Fresh	30891
PREMIUM	Tapioca	3.5oz/99g	12/4 pack	3Y	Real Fresh	30893
PREMIUM	Banana	3.5oz/99g	12/4 pack	5Y	Real Fresh	30894
PREMIUM	Butterscotch	3.5oz/99g	12/4 pack	7Y	Real Fresh	30895
9OZ CAN						
VALUE	Jalapeño Cheddar	9oz/255g	24 pack	DC	Muy Fresco	35019
VALUE	Nacho	9oz/255g	24 pack	DN	Muy Fresco	35020
PREMIUM	Mild Cheddar	9oz/255g	24 pack	A6	Muy Fresco	35018
PREMIUM	Guacamole-Style	8.8oz/250g	24 pack	SW	Muy Fresco	34001
PREMIUM	Creamy Onion	8.5oz/240g	24 pack	SB	Muy Fresco	33799
HOT FILL CUP						
VALUE	Cheddar	3.7oz/105g	30 pack	VW	Muy Fresco	31357
VALUE	Salsa	3.8oz/108g	30 pack	UJ	Muy Fresco	31356
PREMIUM	Nacho	3.7oz/105g	30 pack	VU	Muy Fresco	36519
PREMIUM	Creamy Onion	3.7oz/105g	30 pack	SF	Plain lid/cup	301897
PREMIUM	Guacamole-Style	3.7oz/105g	30 pack	SS	Plain lid/cup	301899
ANDERSEN'S SOUP CAN						
PREMIUM	Split Pea	15oz/425g	12 pack	PA	Andersen	31030
PREMIUM	Split Pea w/Bacon	15oz/425g	12 pack	PB	Andersen	31031



COMMERCIALIZED FORMULAS

PRICING TIER	VARIETIES	UNIT SIZE	CASE COUNT	FORMULA CODE	LABEL	SAP CODE
PLAIN POUCH						
PREMIUM PLUS	Cheddar-Style	60oz/1.7kg	10 pack	CN	Muy Fresco	37863
PREMIUM PLUS	Nacho-Style	60oz/1.7kg	10 pack	DL	Muy Fresco	37862
15OZ PLASTIC CUP						
PREMIUM	Cheesy Black Bean	15oz/425g	24 pack	TB	-	-
PREMIUM	Chipotle Cheese Sauce	15oz/425g	24 pack	Y3	-	-
PREMIUM	Premium Jalapeño	15oz/425g	24 pack	FS	-	-
PREMIUM	Mediterranean Hummus	15oz/425g	24 pack	-	-	-
PREMIUM	Southwest Black Bean	15oz/425g	24 pack	-	-	-
PREMIUM	Garlic Parmesan Cream	15oz/425g	24 pack	-	-	-
PREMIUM	Slow-Roasted Beef Gravy	15oz/425g	24 pack	-	-	-
PREMIUM	Tangy Buffalo	15oz/425g	24 pack	-	-	-

Minimum order requirements; please contact your sales representative for more information.



Muy Fresco® Plant-Based Nacho Cheese Sauce



Products can be used in different categories and across various applications.

CATEGORY/NAME	ITEM #	BEVERAGES	CONFECTIONS	DIPS & SPREADS	GLOBAL SIMMER SAUCES	ICE CREAM & DESSERT SAUCES	PASTA SAUCES	PROCESSED CHEESES	SALAD DRESSINGS	SOUPS
BUTTER										
Natural Butter Flavor	303191		■	■	■	■	■	■		■
CHEESE CONCENTRATES										
Cheddar Cheese Concentrate	303097			■			■	■		■
Sharp Cheddar Cheese Concentrate	303931			■			■	■		■
Monterey Jack Cheese Concentrate	304157			■				■		
Swiss Cheese Concentrate	303948							■		
Blue Cheese Concentrate	303198			■			■	■	■	
Parmesan Cheese Concentrate	303138			■			■	■	■	■
Romano Cheese Concentrate	303139			■			■	■	■	■
CHEESE CONCENTRATES WITH OTHER NATURAL FLAVORS (WONF)										
Cheese EMD Combo	302568			■			■	■	■	■
Cheddar WONF	303597			■				■		
Cheddar WONF	301847			■				■		
Aged Cheddar WONF	303714			■			■	■		■
Parmesan WONF	302568			■			■	■		■
Romano WONF	303597						■	■	■	■
Asiago-Type	301847						■	■		■
Concentrated Alfredo Base	303714			■				■	■	■
MILK & CREAM										
Condensed Milk WONF	Pending	■	■			■		■		
Cream Concentrate	303111	■	■		■	■	■			■
Cream Concentrate	303193		■	■	■	■	■	■	■	■
Sour Cream WONF	301175	■	■	■	■		■		■	■
VEGAN DAIRY-TYPE										
Vegan Cream-Type	304108	■	■	■	■	■				
Vegan Cheese-Type	304163			■	■		■	■		■
Vegan Ranch-Type	304107			■					■	
Vegan Blue Cheese-Type Pending	Pending			■				■	■	



INNOVATIVE FOOD SOLUTIONS.

Questions?

Connect with our fantastic sales team,
or visit afpllc.com for more information
and resources.

Hot French
Onion Dip Wrap



Seafood
Quesadilla



French Toast Sticks
with Loaded Chocolate Dip

